



Interested in joining?

The framework is now open to new clients. In order to provide you with more information about the framework, we have prepared the following frequently asked questions.

What does the framework deliver and what are the benefits of joining?

We strive to deliver high quality, sustainable homes that meet the current and future needs of our residents, through a compliant framework that encourages innovation, benefits from collaborative working and achieves efficiencies. We seek to offer this to the market place by enabling partners to:

- Achieve evidence of value for money outcomes which are benchmarked
- Access an efficient way to achieve best practice procurement and funding compliance
- Make sure all service providers perform to high standards
- Make sure due diligence is observed when managing their supply chains
- Promote a culture of innovation and continuous improvement
- Maximise the opportunities we have to add social value to all of our work
- Collaborate with sector peers to share learning and experiences and work together
- Access up to date standardised information, which includes:
 - Employer's Requirements for affordable housing and additional versions for modular delivery
 - Contract Suite, including:
 - Updated JCT 2016 Design and Build Contract amendments.
 - Newly added JCT 2016 Minor Works Contract amendments.
 - Modular addendum to JCT 2016 Design and Build Contract.
 - Groundworks Direct Works Order Contract.
 - Fully updated suite of standard house types including types for modular delivery; and types covering Non NDSS and NDSS
 - Design Guide
 - Service Brief and standard appointment letters for each lot
 - Full set of KPIs
 - Access to due diligence documentation

When will the ICN framework start?

The framework will be operational from the beginning of July 2020 and will run for four years until end of June 2024.

Is the framework compliant with Procurement Regulations?

The framework has been tendered in accordance with Public Contracts Regulations 2015 and is therefore OJEU compliant. The OJEU Notice 2019/S 223-546010 was issued on 19.11.2019.

What is the estimated throughput value of the framework?

For the purposes of the OJEU Notice, we calculated the maximum throughput value of the framework. Using the data from previous ICNW frameworks, future development programme ambitions of interested clients, the increased geographical area of ICN and the additional lots we estimated this to be approx. £750m for the four year period across all lots.

What area does the framework cover?

The ICN framework covers the North of England, from Cumbria and Northumberland in the north to Lincolnshire, Cheshire and Staffordshire in the south.

Is the framework split into lots?

Innovation Chain North has 12 contractor lots, 11 consultant lots and a Modular Dynamic Purchasing System (DPS).

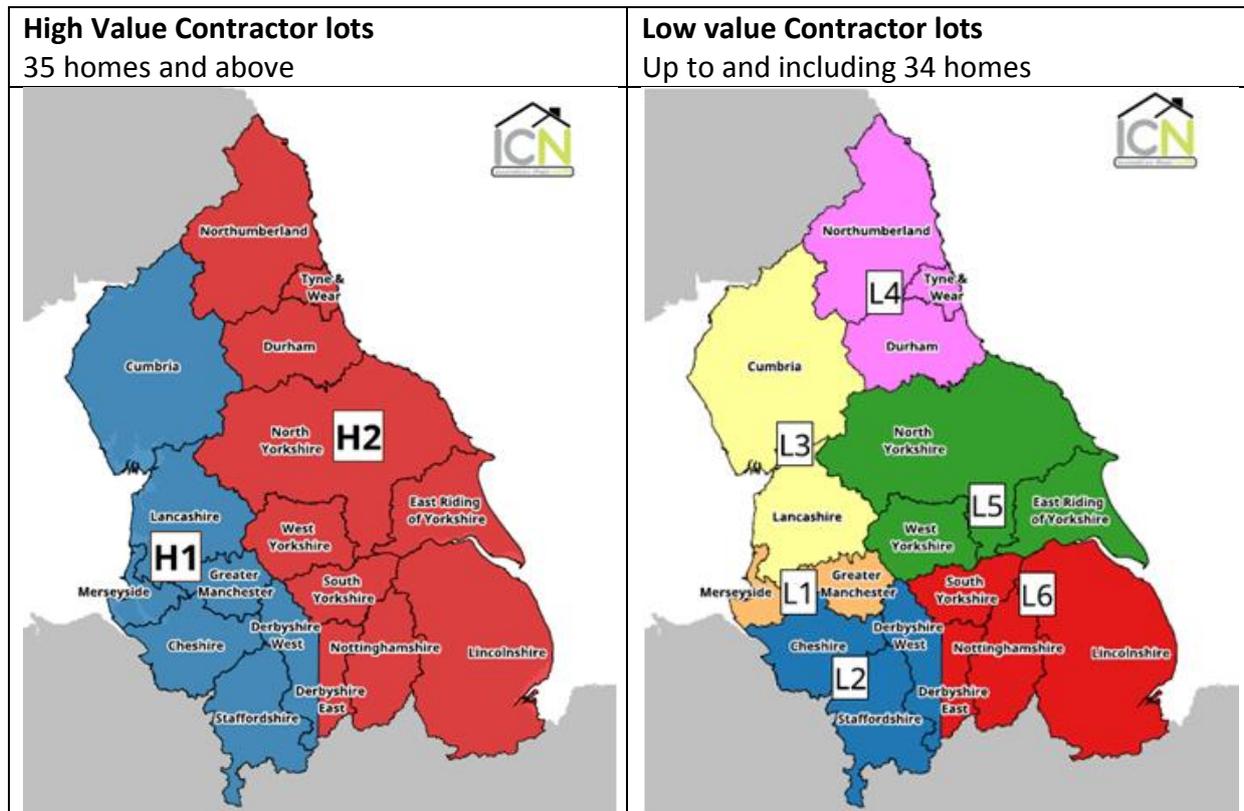
Contractor lots:

	Lot Number	Geographic Area
Low Value Up To 34 Units	L1	Greater Manchester and Merseyside
	L2	Cheshire, Derbyshire West and Staffordshire
	L3	Lancashire and Cumbria
	L4	Northumberland, Tyne & Wear and Durham
	L5	North Yorkshire, West Yorkshire & East Yorkshire
	L6	South Yorkshire, Derbyshire East, North Nottinghamshire & Lincolnshire

	Lot Number	Geographic Area
High Value 35 units & above	H1 West	Greater Manchester, Merseyside, Cheshire, Staffordshire, Derbyshire West, Lancashire and Cumbria
	H2 East	North Yorkshire, West Yorkshire , East Yorkshire, South Yorkshire, Derbyshire East, North Nottinghamshire, Lincolnshire, Northumberland, Tyne & Wear and Durham.

	Lot Number	Geographic Area
Modular Construction Principal Contractor	P1 West	Greater Manchester, Merseyside, Cheshire, Staffordshire, Derbyshire West, Lancashire and Cumbria
	P2 East	North Yorkshire, East Yorkshire, West Yorkshire, South Yorkshire, Derbyshire East, North Nottinghamshire, Lincolnshire, Northumberland, Tyne & Wear and Durham
Groundworks for Modular Homes	G1 West	Greater Manchester, Merseyside, Cheshire, Staffordshire, Derbyshire West, Lancashire and Cumbria
	G2 East	North Yorkshire, East Yorkshire, West Yorkshire, South Yorkshire, Derbyshire East, North Nottinghamshire, Lincolnshire, Northumberland, Tyne & Wear and Durham

The ICN contractor lots are shown on the maps below, G1 & G2, P1 & P2 cover the same geographical area as H1 & H2:



Consultant lots:

Each consultant lot below is split geographically between East and West. The geographical split is as the high value contractor lots H1 & H2 shown on the maps above:

Lot Number (East and West lot for each)	Professional Service
C1a	Employers Agent, Cost Consultancy and related services
C1b	Employers Agent, Cost Consultancy and Principal Designer Combined
C2	Engineering Consultancy
C3	Building Surveying
C4a	Architectural Services
C4b	Architectural Services & Principal Designer Combined
C5	Clerk of Works
C6	Purchasers Agent
C7	Principal Designer & Health Safety Advisor
C8	Planning Consultancy
C9	Site Investigation Services

Which contractors and consultants are on the framework?

The contractors and consultants on each lot can be viewed at [here](#).

What is the Modular Dynamic Purchasing System?

In addition to the contractor lots outlined above, ICN has also introduced a Modular Dynamic Purchasing System (DPS). This is a new market offer and will enable clients to access modular suppliers in a compliant manner.

There are four lots in the DPS, which have been fully scoped and defined. Each lot covers the North of England:

- Panellised.
- Volumetric.
- Turnkey (where manufacturers also provide on-site construction works)
- ICN house type delivery (where manufacturers commit to deliver the ICN house types via panellised or volumetric solutions).

What was the basis of the evaluation of the successful contractors and consultants?

A robust process was followed to evaluate all bidders including model answers, dual marking and moderation for all questions. We received a substantial number of high quality bids. The bids were evaluated as follows:

Contractors:		Consultants:	
Price	60%	Price	50%
Quality	30%	Quality	40%
Social Value	10%	Social Value	10%

How will Social Value outputs be monitored and assessed?

Each contractor and consultant submitted a social value pledge as part of the tender process. For contractors this was per £1,000,000 contract value; for consultants this was per £10,000 fee income. An ICN social value tool has been developed and will be available on the portal. This tool will enable the client to see the social value pledge offered by the contractors and consultants, it will gross up the pledge to reflect the specific scheme value and the actions to deliver the pledge can then be adapted for individual projects to meet the needs of the client, the community and/or residents, whilst maintaining the delivery of the total value of the suppliers pledge.

Will other contractors and/or consultants be able to join during this period?

No, the framework is closed to new consultants and contractors joining during the four year period of the framework.

What is the call off process?

Call off can either be through direct award or by mini competition. Direct award is based on the client's unique requirements, so clients choose which consultant and/or contractor would be most suitable to deliver each project. Selection of consultants and contractors will be made with support from the Procurement and Performance Manager and advice will be given on suitability, workload allocated through the framework and KPIs.

What is a client?

A client is a registered housing provider, so either a housing association or local authority who would join the framework to "call off" the services and works of the consultants and contractors. This would also include any subsidiaries of the registered housing provider.

I am a Registered Housing Provider and interested in joining the framework, what is the process?

The process is very straightforward. You will enter into an Access Agreement with Great Places Housing Group, a copy of which can be provided upon request. It is a simple document that sets out the terms and conditions of joining the framework and also the service provided by us and what we expect from you as a client. Upon completion of the document you will receive an invoice for the joining fee and/or annual fee (dependant on which joining option you choose). You will also be given login details for the ICN portal where a full suite of documentation is available.

At what point during the framework can I join?

Clients can join at any time during the four year period of the framework. If a client joins part way through the four year period, then the fee will be pro-rated for the remaining term.

How much does it cost to join?

The fee matrix is as follows which has been carefully benchmarked with other frameworks to ensure value for money for clients. Each client decides which option suits their delivery programme best. All fees are exclusive of VAT:

Option A - Suits smaller programmes	Option B - Suits larger programmes
<ul style="list-style-type: none">• £4,000 per year annual membership.• 1% of consultancy spend.• 0.05% contractor spend.	<ul style="list-style-type: none">• £14,000 one off set up charge.• £7,000 per year annual membership.

Clients who are members of our Homes England Investment Partnership; 'Bloc', have a special fee rate which is available upon request.

How does invoicing work?

Payment schedules for the different joining options are:

Option A

- Initial invoice for annual membership of £4,000 plus vat issued upon completion of the Access agreement.
- Invoice issued each June to include previous 12 month throughput charge and annual membership

Option B

- Initial invoice for set up charge and the first annual membership fee totalling £21,000 plus vat issued upon completion of the Access agreement
- Invoice issued each June for annual membership of £7,000 plus vat

Who manages the framework at Great Places?

Joanne Whitehead (Procurement and Performance Manager) – responsible for managing the framework

Mischa Hollens (Development Apprentice) – responsible for administration support for the framework.

Nick Gornall (Head of Development) – responsible for senior leadership support

Helen Spencer (Director of Development) – responsible director

Who joined the last ICNW framework from which ran from 2016-2020?

The last framework had 18 clients from across the North West, these were:

Great Places Housing Group	Cube Homes	Equity Housing Group
Aspire Housing	Your Housing Group	The Guinness Partnership
Bolton at Home	Jigsaw Homes	One Manchester
Stoke on Trent City Council	South Yorkshire HA	Halton Housing Trust
Rochdale Boroughwide Housing	Johnnie Johnson Housing	MSV
First Choice Homes Oldham	Calico Homes	Peaks & Plains Housing Group

Is there any benchmarking data available?

Benchmarking data is shared with clients and Employers Agents on the framework on a six monthly basis. This is provided on a £/sqm basis of schemes being procured through the framework. The data is shown on a lot by lot basis on also on a tendered v direct negotiation basis.

We also provide information to clients on average consultant fees across all lots.

Who do I contact for more information?

For more information visit:

www.innovationchainnw.co.uk – new website coming soon

Follow us on Twitter - @ICN_framework

Or contact:

Joanne Whitehead, Procurement & Performance Manager at:

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